

Category: Paint and Refinish
Institution: Sherwin-Williams Automotive Finishes
Email: david.j.lalonde@sherwin.com
URL: www.sherwin-automotive.com

Course Category	Course Length	Cost	Certificate Type	Course Description	Course Delivery Method
AWX Performance Plus Waterborne Basecoat Painter Certification	3 days	\$ 300	S-W Certificate I-CAR points	<p>This is the only course that will certify painters for our AWX Lifetime Guarantee Program. The course will instruct the student in the proper application and usage of the AWX Waterborne System, the use and application of new low VOC products and to improve production targets and maintain the highest quality repair. All class participants will receive Personal Safety Equipment, a Product Training Manual for use and future reference and, upon successful completion, an AWX Painter Certification Certificate, which is valid for 2 years.</p> <ul style="list-style-type: none"> · Safety procedures and equipment · Tinted undercoats & specialized clears · Waterborne Undercoats · Urethane undercoats · AWX Waterborne Basecoat · Ultra, Low VOC and NR Clear Coats · Ultra, Polishing System 	Classroom
AWX Performance Plus Waterborne Basecoat Color Adjustment and Blending	3 days	\$ 300	S-W Certificate	<p>This course will introduce each student to the fundamentals and fine details of color adjustment and blending using AWX Waterborne Basecoat. The course will be divided evenly between the classroom for procedures and theory, and the workshop for practical shop experience.</p> <ul style="list-style-type: none"> · Analysis of the Formula · Application and blending techniques · Color Adjustment Procedures · Color theory · Color Retrieval Tools · Computer Formula Retrieval · Equipment Including HVLP · Light Sources & Their Effects on Color · OEM finishes and repair decisions · Safety Procedures and Equipment · Tinted undercoats & specialized clears 	Classroom
AWX Performance Plus Waterborne Basecoat Application and Color Simplicity	2 days	\$ 300	S-W Certificate I-CAR points	<p>This course will certify painters for our Lifetime Guarantee Program. The course will instruct the student in the proper application and usage of the AWX Waterborne System. The objective is to improve production targets and maintain the highest quality repair. This training is approved for I-CAR Gold Class points through the I-CAR Industry Training Alliance Program and as such, qualifies each participant to apply for three (3) I-CAR Gold Class Points. All class participants will receive Personal Safety Equipment, a Product Training Manual for use and future reference.</p> <ul style="list-style-type: none"> • AWX Waterborne Basecoat/Clearcoat • Blending procedures • Color Theory • Equipment • Hands-on Color Adjustment • Low VOC Urethane Undercoats • OEM finishes and repair decisions • Production tips • Safety procedures and equipment 	Classroom

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Jobber Level 1	3 days	\$ 300	S-W Certificate	This course is designed for entry level jobber employees and sales personnel requiring an introductory or refresher class on the newest products and procedures available. <ul style="list-style-type: none"> -Abrasive Usage and Positioning -Computer Formula Retrieval -Equipment -Paint Coating Technology -Product Positioning -Safety Procedures and Equipment -Sanding & Polishing Techniques -Selling Concepts and Procedures -Surface Preparation & Corrosion Protection -Topcoat Systems - Options & Application -Undercoat Systems - Options & Application 	Classroom
Jobber Level 2	3 days	\$ 300	S-W Certificate	This course is designed for jobber/sales personnel that have a good technical understanding of the industry or have attended our 3-day Jobber Level 1 Class. <ul style="list-style-type: none"> Competitive Cost Analysis -Equipment -Formula Express -O.E.M. Update -Problem Solving Techniques -Product Positioning -Removing Topcoat Defects -Restoring Corrosion Protection -Safety Procedures and Equipment -Selling Concepts and Procedures -Special Effect Topcoat Repair Procedure -Specifying Materials for Productivity -Topcoat Systems - Options & Application -Undercoat Systems - Options & Application 	Classroom

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Prep Technician	2 days	\$ 300	S-W Certificate I-CAR points	I-Car Approved. This course is designed for prep technicians and entry-level body shop personnel. -Abrasives -Basecoat Systems -Blending Procedures -Clearcoats -Job Functions -Masking & Taping -Metal Prep -O.E.M. Issues -Polishing Techniques -Production Tips -Repair Procedures -Safety Procedures and Equipment -Single Stage Systems -Spray Guns -Surface Cleaners	Classroom
ATX Refinish Painter Certification	2 days	\$ 300	S-W Certificate I-CAR points	ATX™ Refinish System Painter Certification Training is designed to introduce shop personnel to this new product line. This is the only course which will certify painters for our ATX™ Refinish System 3 Year Limited Warranty. The program will be divided between classroom time and shop time. Students will be provided with instructions for the proper application and usage of the ATX™ Refinish System. The objective is to improve production targets and maintain the highest quality repair. • Safety procedures and equipment • Surface preparation & corrosion protection • Undercoat systems, options & applications • Topcoat systems, options & applications • Chemistry of paint • Product positioning • Using color documentation • Safety procedures and equipment	Classroom
Advance Painter Certification	2 days	\$ 300	S-W Certificate I-CAR points	This course will teach participants about specialty OEM finishes and their proper repair procedures. The goal of this course is to help participants better understand today's specialty finishes, while improving production targets and maintaining the highest quality repair. This course is designed for refinish and preparation technicians. Participants must hold a current certification under our Lifetime Guarantee Program	Classroom
Estimating Solutions For Profit	1 day	\$ 300	S-W Certificate I-CAR points	This course is designed to provide participants with the skills, information, and tools necessary to provide a memorable customer interaction process. This one-day, hands-on workshop will teach anyone who interacts with the customer the methods they must have in order to receive, understand, help, and keep customers. The Sherwin-Williams Achieving Service Excellence course teaches skills and practices that allow individual employees to intentionally and consistently provide impeccable service to internal and external customers	Classroom
Improving Workshop Efficiency	1 day	\$ 300	S-W Certificate	This course focuses on the theory and mechanics of lean productions, helping participants to understand and implement process improvement. The course topics include methods to utilize people, space, and equipment for the maximum bottom line impact. This in- depth workshop will teach shops how to reduce variation and to identify and fix the root causes of production problems in their collision repair business.	Classroom